



Bay Area Air Quality Management District Engine MY2004 Port Truck Replacement Program Fact Sheet

When can I apply?

Between **December 14, 2011 and January 13, 2012**, the Bay Area Air Quality Management District (District) will accept applications for Class 8 (GVWR 33,001+ lbs) drayage trucks with engines manufactured in 2004 that operate primarily in Bay Area maritime and rail ports and are registered in California Air Resources Board (CARB) Drayage Truck Registry (DTR) at an address within the nine-county Bay Area jurisdiction. The District anticipates contracting for selected projects within the first two months of 2012.

How much funding is available for 2004 truck replacement projects?

At least \$1.04 million is available for funding eligible projects. If additional funding becomes available, it will be assigned to trucks in this same Program. Each project is anticipated to receive a \$10,000 grant towards the purchase of a replacement truck with an engine certified to 2007 emissions standard or cleaner. These trucks are expected to cost between \$59,000 and \$69,400 depending on their mileage. The District has contracted with Cascade Sierra Solutions (CSS) to ensure trade-in values for old/existing trucks that further offset the purchase price. Grantees are responsible for paying the balance, including taxes, fees, and warranties.

Which trucks are eligible for replacement through this Program?

Class 8 (GVWR 33,001lbs or greater) drayage trucks with engines manufactured in 2004, travel an average of 20,000 miles per year, are registered at addresses within the Bay Area air basin*, currently entered into the CARB DTR, and are primarily used to transport bulk or containerized cargo to or from Bay Area maritime or rail ports.

(*Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, S. Sonoma Co., S. Solano Co.)

How will projects be selected?

Funds will be awarded to eligible projects on a first-come, first-served basis. All applications will be screened to ensure Program requirements are met. Trucks applied for will be pre-inspected soon after the application is received. Submitting an application for the Program is **not** a guarantee of funding but will be used to determine the potential emission reduction benefits of the proposed project. Any equipment purchased before the full execution of a Grant Agreement signed with the District for this Program will not be considered for funding.

How can I apply?

Project applications are available at OT411 (Maritime Ave/Alaska Rd, Port of Oakland) or may be printed from the District's website: www.baaqmd.gov/goods. Only complete applications will be accepted. Paper application and all required supplemental materials must be hand-delivered to Program staff at OT411 (Mon-Fri 11am-4pm). No mailed, faxed or emailed applications will be accepted. Applications must be completed and **submitted no later than Friday, January 13, 2012, at 5:00pm PST**.

What paperwork do I need to submit with my application?

Submit a photocopy of your current DMV registration card, current proof of insurance and mileage documentation (see below) with your application form. At the time of pre-inspection, your photo identification will be photographed: for driver/owners this will be a TWIC card, if truck owner does not have a TWIC card, substitute CA Driver's License. If the owner of a truck is a company, a photocopy of the TWIC or Driver's License of the company's contract-signing-authority should be submitted.

Preferred mileage documentation is any type of maintenance/repair, operational, tax or inspection records that show a *clear odometer reading with date* for the specific truck applied for. Two (2) odometer records are required: one from approximately 24 months ago and one from approximately 12 months ago. The District requests as few documents as possible to show odometer or miles driven. If no records of odometer readings are available, examples of alternate materials that may be submitted are:

- Daily manifest, driver log, safety booklet, electronic tracking record or similar records showing daily miles driven. If this option is used, discuss which records to submit in advance with Program staff. Excessive photocopies will not be accepted without staff permission.
- Any records such as GPS, fuel tax reports, gas card tracking, etc. that allow Program staff to calculate average miles driven for two 12 month periods during the past 2 years.
- Part IV or Part V of U.S. Federal Tax form Schedule C (Business Profit & Loss) showing claimed mileage or deducted annual diesel expenses of each separate truck (not for a fleet);
- If odometer is broken or no records are available, discuss documentation options with Program staff

Where can I get answers to my questions, and help with my application?

- Visit OT411 Trucker Information Center – Maritime Ave/Alaska Rd, Port of Oakland, Mon-Fri 11:00 am-4:00 pm
- Contact the District (general questions): 415/749-4994 (option 1), Email grants@baaqmd.gov, Website: www.baaqmd.gov/goods, or
- Contact Cascade Sierra Solutions (application & loan info): 541/246-2344

Can I choose whom to purchase the replacement truck from?

The District has contracted with Cascade Sierra Solutions to assist with program administration and to provide replacement trucks for this Program. All truck purchases must be processed through Cascade Sierra Solutions to ensure compliance with the Program requirements.

How do I arrange financing for the replacement truck?

CSS can assist applicants with financing. Alternately, an applicant may arrange financing on their own but must work with CSS to ensure that financing arrangements comply with Program requirements.

What happens to my old truck?

All existing trucks funded by the Program must be turned in to CSS for resale overseas or outside California. CSS will be able to offer up to \$15,000 of trade-in value for existing trucks based on condition. DMV title for the old truck must be clear, meaning all leases or loans paid and title signed off by lessor/lender. Existing (old) trucks are required to remain out of California for a minimum of 10 years.

When will I get the grant funding to replace my truck?

The District will enter into a Grant Agreement (contract) for each truck funded as part of this Program. The grant will be paid after the new truck has been delivered and inspected, and the old truck has been removed from service.

Will I be able to continue entering ports with my existing truck until I receive my new vehicle?

Participation in this Program does not allow waiver or extension of any CA truck regulations. Grant recipients will continue to be subject to the CARB Drayage Truck Regulation. The CARB Drayage Truck Regulation requires trucks with 2004 model year engine to have a retrofit installed to enter a California port or railyard after December 31, 2011. The Regulation is a state rule and any modifications to the compliance schedule can only be made by CARB.